



Invitation to Propose

Changi Airport Group (Singapore) Pte Ltd would like to invite interested companies to participate in a Direct Marketing Exercise for three (3) Brand Name Specialty Cafe Concessions at Basement Level 2, Terminal 3.

We are looking for brands with a proven track record over the years that will enhance, add value and differentiate the dining experience for passengers at the Airport in Terminal 3. For each brand name proposed, interested companies are to submit one (1) proposal with three (3) rental bids for Concessions A, B and C respectively.

If you intend to propose and operate more than one (1) brand name, separate proposals must be submitted and each brand name will be treated on a separate basis.

Evaluation and award will be at the discretion of Changi Airport Group (S) Pte Ltd.

Direct Marketing Details

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|---------------------------|--|-----------------------------|--------------------|
| Title: | Direct Marketing for Brand Name Specialty Café Concessions at Basement Level 2, Terminal 3. | File Reference: | CAG000/CM/2017/T33 |
| | | Concession Category: | Food & Beverage |
| Location and Size: | <u>Concession A</u> Basement Level 2 North, #B2-33, Terminal 3. (138.41sqm or thereabouts) | No. of Concessions: | 3 |
| | <u>Concession B</u> Basement Level 2 North, #B2-34, Terminal 3. (140.9sqm or thereabouts) | | |
| | <u>Concession C</u> Basement Level 2 North, #B2-22, Terminal 3. (74.2sqm or thereabouts) | | |

Tenancy Period : **Concession A**
Three (3) years from 1 September
2018 to 31 August 2021

Concession B
Three (3) years from 1 November
2018 to 31 October 2021

Concession C
Three (3) years from 1 November
2018 to 31 October 2021

Renewal Option: No **Others:** -

Publication Details

Opening Date: 4 December 2017

Contact Person for the Direct Marketing Exercise

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