

## Invitation to Propose

Changi Airport Group (Singapore) Pte Ltd would like to invite interested companies to participate in a Direct Marketing Exercise for the –

- (A) Brand Name Food & Beverage Kiosk Concession;
  - (B) Brand Name Fast Food Concession; and
  - (C) Brand Name Specialty Cafe Concession
- at Arriving Meeting Hall South, Terminal 2, respectively.

We are looking for brands that will enhance, add value and differentiate the dining experience for passengers at the Airport. Interested companies can submit proposal for either one, two, or three Concession(s). If you intend to bid for more than one unit, separate proposals must be submitted and each will be treated on a separate basis.

Evaluation and award will be at the discretion of Changi Airport Group (S) Pte Ltd.

## Direct Marketing Details

|                           |                                                                                                                                                                                                                      |                                 |                    |
|---------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------|--------------------|
| <b>Title:</b>             | Direct Marketing for<br>(A) Brand Name Food & Beverage<br>Kiosk Concession<br>(B) Brand Name Fast Food<br>Concession<br>(C) Brand Name Specialty Cafe<br>Concession<br>at Arriving Meeting Hall South,<br>Terminal 2 | <b>File Reference:</b>          | CAG000/CM/2019/T35 |
|                           |                                                                                                                                                                                                                      | <b>Concession<br/>Category:</b> | Food & Beverage    |
| <b>Location and Size:</b> | <b><u>Concession A</u></b><br>Arriving Meeting Hall South,<br>Terminal 2 (340 sqm or<br>thereabouts)<br><br><b><u>Concession B</u></b><br>Arriving Meeting Hall South,<br>Terminal 2 (550 sqm or<br>thereabouts)     | <b>No. of Concessions:</b>      | 3                  |

**Concession C**

Arriving Meeting Hall South,  
Terminal 2 (160 sqm or  
thereabouts)

**Tenancy Period:**

**Concession A**

Three (3) years, from 1 December  
2020 to 30 November 2023, or the  
date of physical handover of the  
demised premises, whichever is  
earlier

**Concession B**

Three (3) years, from 1 December  
2020 to 30 November 2023, or the  
date of physical handover of the  
demised premises, whichever is  
later

**Concession C**

Three (3) years, from 1 December  
2020 to 30 November 2023, or the  
date of physical handover of the  
demised premises, whichever is  
later

**Renewal Option:**

**For Concession A and B only –**  
Three (3) years, at CAG(S)'  
absolute discretion

**Others:**

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**Publication Details**

**Opening Date:**

16 December 2019

**Contact Person for the Direct Marketing Exercise**

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**Designation:** Manager

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