



Invitation to Direct Marketing

Changi Airport Group (Singapore) Pte. Ltd. (“CAG(S)”) would like to invite interested companies to participate in a Direct Marketing Exercise for the **Specialty/ Brand Name Shop Concession(s)** at the Departure/Transit Lounge East and West of Terminal 1.

We are looking for unique and exciting brands and concepts with a proven track record that will inject buzz to and differentiate the retail offerings at Singapore Changi Airport. Preference will be given to brands that are not already represented at Departure/ Transit Lounge of Terminal 1. All product categories may be considered, except for Liquor & Tobacco and Perfumes & Cosmetics.

The decision of the evaluation, final allocation and award of the Concession(s) will be at the absolute discretion of CAG(S).

Details of Direct Marketing Exercise

Title: Direct Marketing for Specialty/ Brand Name Shop Concession(s) at Departure/ Transit Lounge, Terminal 1

File

Reference: CAG/000/CM/2023/T36

Concession

Category: Retail

Size of units:

Concession(s)	Floor Area (sqm or thereabouts)
A	111 sqm
B	71 sqm
C	79 sqm
D	79 sqm
E	34 sqm
F	95 sqm
G	35 sqm

No. of

Concession(s): 7

Tenancy Period The Tenancy Term shall be for a period of:

Concession(s)	Tenancy Term
A, B	Three (3) years and six (6) months, commencing from 18 July 2024 to 17 January 2028.
C, D	Three (3) years and six (6) months, commencing from 21 July 2024 to 20 January 2028.

E	Three (3) years and six (6) months, commencing from 14 June 2024 to 13 December 2027.
F*	Three (3) years and six (6) months, commencing from (i) 1 July 2024 or (ii) the date of the physical handover of the Premises to the Tenant, whichever is later of (i) or (ii).
G	Three (3) years and six (6) months, commencing from 18 September 2024 to 17 March 2028.

* The Concession will be newly created as part of the upcoming Terminal 1 Enhancement Project works ("T1E Works"), which are estimated to be completed in the second quarter of 2025 (or thereabouts).

Option for New Term: No option for New Term.

Publication Details

Direct Marketing Opening Date: 31 July 2023

Contact Person(s) for the Direct Marketing Exercise

Name: Ms. Lai Kahman

Designation: Assistant Manager,
Airside Planning & Leasing

Contact No.: +65 6603 4972

E-mail: lai.kahman@changiairport.com

Interested operators, please request for a copy of the leasing documents from Ms. Lai Kahman.

Important Information for Site Visit

1. Should you wish to view the site, please give prior notice of your attendance. For information, the Airport Police Division will take about 7 days to process the application.
2. Kindly email to **the above contact person(s)** with the following details should you wish to view the site:-
 - i) Full Name (as per NRIC/ Passport)
 - ii) NRIC/FIN No. (compulsory to provide Expiry Date of Work Permit)
 - iii) New Malaysian IC (compulsory for Malaysian or Singapore PR)
 - iv) Passport No.
 - v) Date of Birth (in DD/MM/YYYY format)
 - vi) Nationality
 - vii) Country of Birth
 - viii) Gender
 - ix) Race
 - x) Mobile No.
 - xi) Home Address
 - xii) Company Name (as per ACRA)

Note: Please bring along Work Permit, NRIC or Passport with **photo attached** in exchange for the Visitor Pass for the site visit. Identification cards without photos attached will **not** be allowed for exchange for Visitor Passes.