



Invitation to Direct Marketing

Changi Airport Group (Singapore) Pte. Ltd. ("CAG(S)") would like to invite interested companies to participate in a Direct Marketing Exercise for the **Themed Food Court Concession** at the Departure/Transit Lounge of Terminal 3.

We are looking for an established operator to propose a distinct and refreshing design theme for this Concession. Operator is to have a proven track record and can bring in new, innovative, and unique Food and Beverage ("F&B") brands and concepts that will enhance, add value to and differentiate the dining experience for passengers and the airport community in Terminal 3 at Singapore Changi Airport.

The decision of the evaluation, final allocation and award of the Concession will be at the absolute discretion of CAG(S).

Details of Direct Marketing Exercise

Title: Direct Marketing for Themed Food Court Concession at Departure/Transit Lounge North, Mezzanine Level, Terminal 3

File Reference: CAG/000/CM/2023/T37

Concession Category: Food and Beverage

Size of unit: 985 sqm or thereabouts, with the potential to expand up to 1055.9 sqm or thereabouts

No. of Concessions: 1

The potential incremental floor area of the Premises is indicative and subject to the final approval from the relevant authorities.

Tenancy Period: The Tenancy Term shall be for a period of Four (4) years from 24 July 2024 to 23 July 2028.

Option for New Term: The Tenant may, not less than 6 months before the expiry of the Tenancy Term, write to CAG(S) to request to enter into a new tenancy for a new term of Four (4) years. CAG(S) may at its discretion agree to such request upon such rent and other terms and conditions as CAG(S) may impose.

Publication Details

**Direct Marketing
Opening Date:** 16 August 2023

Contact Person for the Direct Marketing Exercise

Name: Mr. Shawn Neo

Designation: Senior Associate,
Airside Planning & Leasing

Contact No.: +65 9633 9202

E-mail: shawn.neo@changiairport.com

Interested operators, please request for a copy of the leasing documents from Mr. Shawn Neo.

Important Information for Site Visit

1. Should you wish to view the site, please give prior notice of your attendance. For information, the Airport Police Division will take about 7 days to process the application.
2. Kindly email to **the above contact person** with the following details should you wish to view the site:-

- i) Full Name (as per NRIC/ Passport)
- ii) NRIC/FIN No. (compulsory to provide Expiry Date of Work Permit)
- iii) New Malaysian IC (compulsory for Malaysian or Singapore PR)
- iv) Passport No.
- v) Date of Birth (in DD/MM/YYYY format)
- vi) Nationality
- vii) Country of Birth
- viii) Gender
- ix) Race
- x) Mobile No.
- xi) Home Address
- xii) Company Name (as per ACRA)

Note: Please bring along Work Permit, NRIC or Passport with **photo attached** in exchange for the Visitor Pass for the site visit. Identification cards without photos attached will **not** be allowed for exchange for Visitor Passes.