



Invitation to Direct Marketing

Changi Airport Group (Singapore) Pte. Ltd. ("CAG(S)") would like to invite interested companies to participate in a Direct Marketing Exercise for **Watch Concession(s)** at Departure/Transit Lounge of Terminal 3 and Terminal 4.

We are looking for established and innovative multi-brand watch concepts that offer immersive retail experiences which will inject buzz to and differentiate the retail offerings at Singapore Changi Airport.

The decision of the evaluation, final allocation and award of the Concession(s) will be at the absolute discretion of CAG(S).

Details of Direct Marketing Exercise

Title: Direct Marketing for Watch Concession(s) at

- Departure/Transit Lounge, Terminal 3
- Departure/Transit Lounge, Terminal 4

File CAG/000/CM/2024/

Reference: T05

Concession

Category: Retail

Size of units:

Concession	Premises	Terminal	Floor Area (sqm or thereabouts)
A	A1	3	143
	A2	4	261
B		3	155

No. of Concessions: 2

Tenancy Period: The Tenancy Term shall be for a period of: -

Concession	Premises	Tenancy Term
A	A1	Three (3) years and six (6) months, commencing from 17 April 2025 to 16 October 2028
	A2	Three (3) years and six (6) months, commencing from 21 April 2025 to 20 October 2028
B		Three (3) years and six (6) months, commencing from 16 July 2025 to 15 January 2029

Option for New Term: Option to renew for a period of two (2) years for both Concessions, at CAG's absolute discretion

Publication Details

Direct Marketing Opening Date: 7 March 2024

Contact Person for the Direct Marketing Exercise

Name: Ms. Tan Yuan Teng

Designation: Assistant Manager,
Airside Planning & Leasing

Contact No.: +65 6632 4423

E-mail: tan.yuanteng@changiairport.com

For interested operators, please request for a copy of the leasing documents from Ms. Tan Yuan Teng

Important Information for Site Visit

1. CAG(S) will endeavour, but is not obliged, to arrange a site visit for interested operators.
2. Should you wish to view the site, please give prior notice of your attendance. For information, the Airport Police Division will take about 7 days to process the application.
3. Kindly email to **the above contact person** with the following details should you wish to view the site after the briefing:-
 - i) Full Name (as per NRIC/ Passport)
 - ii) NRIC/FIN No. (provide Expiry Date of Work Permit)
 - iii) New Malaysian IC (compulsory for Malaysian or Singapore PR)
 - iv) Passport No.
 - v) Date of Birth (in DD/MM/YYYY format)
 - vi) Nationality
 - vii) Country of Birth
 - viii) Gender
 - ix) Race
 - x) Mobile No.
 - xi) Home Address

Note: Please bring along Work Permit, NRIC or Passport with **photo attached** in exchange for the Visitor Pass for the site visit. Identification cards without photos attached will **not** be allowed for exchange for Visitor Passes.